

## **NOTES:**

1. Revenue derived from domain name registration is projected at 1430 000 and 25 000 increase from previous FY registrations @ R15 VAT exclusive per domain name.
2. Projected interest Income is from the long-term investment of R12 000 000 @ 8,35%, a short-term Investment of R 4 000 000 @ 9%, the call account maintained around R 2 000 000 and interest 4,5 %.
3. Non-commercial Subsidies: R1 for the first half of the year increased by an additional R1 in the second half of the year of commercial domain name count for the subsidiary of non-commercial per registry operating agreement.
4. External Funding management initiative for sponsorship and funding.
5. Rental expenses: The renegotiated lease is secured at a reduced rate compared to the previous one, which decreases rental expenses. Meanwhile, other fundamental costs have risen with the average inflation rate.
6. The Chairperson of the Board receives an annual retainer of R162,000, while other Members are compensated per meeting attended. On average, this includes 4 Ordinary Board meetings, 2 Special Ordinary Board meetings, 1 Annual General Meeting (AGM), 1 Special General Meeting (SGM), 1 two-day Strategic Planning session, and 1 additional sitting—totalling 10 sessions. Directors receive R10,000 per session (approximately 3 hours) each. Directors allowance for interactions with the Ministry, Bilateral meetings (R10 000 x 2 Meetings @ 9 Directors), 1 Parliament meeting @ 9 Directors, 5 quarterly parliament reporting meetings @2 Directors.
7. Committee-related compensation consists of 3 committees, each having 4 quarterly meetings. Directors are paid R4,400 per meeting, and Committee Chairs receive R5,852 per meeting.
8. Directors receive allowances for interactions with the Ministry, Bilateral meetings (R10,000 for 2 Meetings with 9 Directors each), 1 Parliament meeting with 9 Directors, and 5 quarterly parliament reporting meetings with 2 Directors.
9. Compensation covers Directors' accommodation and facilitator fees for strategic planning sessions.
10. Directors are entitled to training and membership affiliation with IDOSA (Institute for Directors in Southern Africa)
11. Directors' strategic planning session accommodation and facilitator fees.
12. Director's training and IDOSA Membership affiliation.
13. Public awareness for .ZA involves the cost of a comprehensive campaign program spanning all provinces. This includes expenses for radio interviews, print media, roadshows, exhibitions, and promotional items.
14. The Computer Software category encompasses application and operating system software, security application software, and other software supporting various business operations. The increased cost is reflective of the expansion in the overall staff complement.
15. Initiatives for the development of Registrar Resellers align with the Minister's Directive
16. DNS Training encompasses both Introductory and Advanced courses.
17. Activities related to Policy, Licensing, and Internet Governance, such as ZAIGF (ZA Internet Governance Forum), School of Internet Governance, and others.
18. Activities related to Policy, Licensing, and Compliance.
19. Parliament reporting entails various aspects, such as budget presentations, annual reporting, and other engagements. This involves not more than two individuals per session.
20. Stakeholder Support involves assisting stakeholders across the spectrum, including support for Small, Medium, and Micro-sized Enterprises (SMEs) and other activities within the industry.
21. Stakeholder Support supports stakeholders within the spectrum, SME, and other activities within the industry.
22. Support to the Department of Communications and Digital Technologies (DCDT) is provided based on requests and aligned with the minister's directives.
23. External reports consist of the Type 2 audit report and annual reporting.
24. The fraud hotline is implemented in accordance with the fraud prevention plan.
25. Staff salaries encompass a 5% average increase applied to existing staff salaries, covering employee benefits. Additionally, there is a provision for a performance bonus at 9% of the total

salaries bill. This allocation includes the complete budget for the Financial Accountant.

26. Two entry-level employees are introduced to enhance the Interns program. They will be provided an extended period to optimize available resources and facilitate the implementation of segregation of duties. The compensation for each entry-level employee is set at R6500 per month.
27. Staff travel for various ad hoc engagements.
28. Staff team-building activities and other engagement events
29. Facilitation and bookings for the management strategic plan
30. ICT Capital expenditure encompasses adding and enhancing ICT hardware and software.
31. Namespace software development and infrastructure fall under capital expenditure (CAPEX).
32. It's important to note that CAPEX results in movements in the balance sheet and does not directly impact the surplus or deficit for the period.